

San Joaquin County Aviation Advisory Committee
Regular Monthly Meeting
September 22, 2015
Department of Aviation Conference Suite #201

MINUTES

Call to Order: The meeting was called to order by Chairman Trezza at 5:05 p.m.

Roll Call: Members Present: Mike Ammann, Lex Corrales, Bill Filios, Katrina Jaggears
Mark Plovnick, Bill Trezza, Verlyn Wolfe

Members Absent: Marla Livengood, Jack Snyder, Supervisor Carlos
Villapudua, Supervisor Charles Winn

Staff Present: Ron Elliott, Harry Mavrogenes, Ian Turner, Debbie Vasquez

Minutes of the previous meeting held July 28, 2015 were approved as submitted.

I. Discussion Items

~ A. 20th Annual International Aviation Forecast Summit Recap

Mr. Elliott recently attended the annual International Aviation Forecast Summit held August 30 through September 1, 2015 in Las Vegas. The conference was attended by various airline executives and CEO's from around the world and included representatives from "Airlines for America" who spoke in opposition of increasing current Passenger Facility Charges (PFC's). Approximately 50 different airports were represented at the conference.

Mr. Mavrogenes reported on the following items:

B. Facilities Upgrades

1. Runway Lights

Airport Administration recently received approval for Change Order No. 2 in the amount of \$50,000 due to the fact that the initial design work did not include upgrading of regulators. The FAA will be funding the new regulators with anticipated local share costs of approximately \$5,000. Airport Administration expects the new regulators to be delivered in approximately six weeks.

2. Pavement Condition Study

The Pavement Condition Study has almost been completed. Airport Administration has received some information in regard to the study but is awaiting the entire report.

3. Airport Layout Plan

The consulting firm of RS&H California, Inc. continues to update the existing Airport Layout Plan (ALP). The ALP needs to be completed as soon as possible to ensure continuation and receipt of FAA funding. The new ALP is anticipated to be completed in approximately six to seven months.

The ALP updates all facilities on site and also includes a business plan. The plan displays facilities currently housed at the Airport and what might possibly be planned for future growth. Airport Administration can also include future updates as warranted.

C. Budget

Mr. Filios requested a breakdown of the Airport budget process and current and future AIP projects at the meeting of July 28, 2015.

Mr. Mavrogenes presented a slideshow outlining general information in regard to the Airport as follows:

1. Long-Term Goals
2. Revenue
3. Challenges
4. Opportunities
5. Primary Catchment Area
6. Expanded Catchment Area
7. Accomplishments 2014
8. Goals for 2015

Mr. Mavrogenes presented an additional slideshow outlining the current budget process and reviewed various funding opportunities as follows:

1. Capital Budget:
 - (a) Entitlement Grants (FAA)
 - (b) Discretionary Grants (FAA)
 - (c) Status of DOT Grant for Domestic Service

(d) COG Funding for FIS & Other Grants

2. Operating Budget:

(a) Breakdown of Budget Elements

(b) Projected Revenue

(c) General Fund Subsidy

3. Airport Capital Improvement Program Process:

(a) COG Funding Request Status Update Report

Both slideshow presentations are available by request.

Mr. Mavrogenes stated that the Airport was unsuccessful in obtaining the Small Community Air Service Development Program Grant. A total of 11 grants were awarded to various airports and seven of those were repeat grants that had already been awarded to respective airports prior to this time.

D. Marketing Plan Discussion

1. Social Media Program:

The Airport's social media firm, PRX Digital, continues to track the new website fielding general information questions, etc. There has been positive reaction to the website to date.

Mr. Mavrogenes was also successful in "trading" advertising with the Stockton Arena who will be providing on-site promotions on behalf of the Airport. The Stockton Arena will, in turn, advertise on the new reader board sign at the Airport.

2. Update on China:

Mr. Mavrogenes announced the he will be participating in the Hunan Province Commerce Department and Administration Committee of Changsha National Economic & Technical Development Zone Dinner Reception taking place tomorrow evening in San Jose.

Mr. Mavrogenes also related that Allegiant Airlines is continuing to expand its purchase of Airbus aircraft and will have 32 (all owned) in its fleet by the end of 2018.

E. Mandatory Ethics Training – Past Due

Members were encouraged to complete the Mandatory Ethics Training as soon

as possible.

F. ALUC Workshop & Open House

The San Joaquin Council of Governments hosted a workshop and open house at the Airport on September 14, 2015 to discuss the draft ALUCP. The meeting was attended by approximately 40-50 individuals and was open to the general public.

The plan encompasses private land surrounding the Airport and will be the first update to the ALUCP since 1993. Airport staff currently serves on the planning committee.

G. Speaking Engagements

Mr. Mavrogenes recently addressed the Stockton Pacific Rotary and the Manteca Historical Society providing a general update on the Airport and air service.

II. Action Items

None

III. Communications

Mr. Mavrogenes will continue to forward various articles of interest to members.

IV. Review of Written Requests for Future Agenda Items

None

V. Public Comment - (Must Complete Public Comment Form)

Adjournment: There being no further business, the meeting was adjourned at 6:12 p.m.

Next Regular Meeting: Tuesday, October 27, 2015
Stockton Metropolitan Airport
Department of Aviation, Suite #201
5000 South Airport Way, Stockton, California 95206

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